

Wholesale Nursery Vetting Checklist

Use this as a working framework when assessing any wholesale nursery for a commercial or residential project.

1. Stock health and quality

- | | |
|--|--|
| ☐ Root architecture | Are root systems established or recently potted? |
| ☐ Batch uniformity | Can batch uniformity be confirmed for specimen or screening stock? |
| ☐ Biosecurity management | How is biosecurity managed across production blocks? |
| ☐ True-to-type accuracy | What ensures true-to-type delivery? |

2. Logistics, lead times and holding

- | | |
|---|--|
| ☐ Availability versus reality | Is availability physically on the ground or still in a production cycle? |
| ☐ Lead times | What are lead times for the specific pot sizes on your schedule? |
| ☐ Stock holding | What are holding fees if the project is delayed? |
| ☐ Freight and unloading | What freight and unloading options are available for your site? |

3. Commercial terms and risk management

- | | |
|--|--|
| ☐ Minimum spend thresholds | What are minimum spend thresholds for trade accounts and delivery? |
| ☐ Claims and credits | What is the claims deadline and process for damaged or stressed stock? |
| ☐ Substitution framework | How are substitutions handled and approved? |
| ☐ Payment terms | What are the trading terms? |

A nursery that can answer these questions clearly and quickly is in a position to supply a project with confidence.

Ready to start?

Florafolia is NIASA accredited, meaning our production processes are independently audited for plant health, biosecurity and quality management.

For procurement and government buyers:

Request our documentation pack and compliance statement. Call Lynne on 0406 105 626 or email lynne@florafolia.com.au.

For commercial developers and contractors:

Send us your plant schedule and we will confirm availability, lead times and logistics. Call Josh on 0437 328 569 or email josh@florafolia.com.au.

For landscapers and trade buyers:

Ask what is on the bench right now. Call the team on (02) 6628 1091 or email sales@florafolia.com.au. You can also find us on Evergreen Connect to check our current availability and place your order directly.